



# WEST AUCKLAND Homeowner

With Diane Stevenson & Team

## Host a Healthy Summer Barbecue

Christmas has been and gone but there are still days aplenty of summer sunshine. And what better way to soak it up than with a good, old-fashioned Kiwi barbecue?

If you're still working your way through the Christmas ham and your belt feels a little tighter than usual—don't worry!

Here's how to enjoy a deliciously healthy summer barbecue:

### Add Nutrient-Rich Veggies

It doesn't have to be all about meat! Slice some eggplant, zucchini and capsicum. Brush with oil and garlic. Grill.

Try making veggie kebabs—they're colourful and taste great too. (Pre-soak the sticks in water or they'll burn!)

### Flavour with Fish

Fresh seafood and fish is a healthy alternative to the traditional sausage and steak. Try salmon with dill and capers wrapped in tin foil. Add a squeeze of lemon to serve and you've got yourself a heart-healthy, omega-3 packed meal.

### Beverages Without Bubbles

Instead of the usual suspects, try steering clear of sugary drinks for a while and substitute with freshly squeezed juices.



### Better Bread

We all love a sausage in white bread but for a healthy change, use wholemeal burger and hotdog buns. They're more filling and a whole lot better for you.

### Finish with Fruit

Who said a barbecue is just for savouries? Try stonefruit, such as mango, nectarine and peach on the barbecue, or slices of pineapple. These are a great low fat dessert, or a healthy accompaniment for meat.

Grilling fruit allows the natural sugars to caramelize, enhancing flavour. Delicious!

So gather family, friends and neighbours. Head on outside and soak up summer with an appetizing, guilt-free, summer barbecue. Enjoy!

AUCTION



### Superbly Modern

10 WAIMANU BAY DR, TE ATATU PENINSULA

Consider this superbly modern with unique neutral accents family home, in one of the most sought after streets in arguably West Auckland's most premium suburb, as a stunning option for ultimate family living, with bonuses thrown in throughout.

Auction on site 1.15pm, 10 Feb 2018 unless sold prior. [rwteatatu.co.nz/TET25400](http://rwteatatu.co.nz/TET25400)

## Selling Your Home in 2018?

The process can be daunting. But careful planning and preparation from the very early stages are key to achieving what every home seller ultimately wants—a premium price in a reasonable timeframe and an enjoyable, stress-free journey.

**Step 1:** Select a real estate professional to guide you through the entire process; someone who is active in the local area, who demonstrates expert knowledge and skill and, importantly, who you like and trust.

An ideal way to "interview" an agent is to ask for a free, no obligation appraisal of how much your home is worth.

**Step 2:** Be clear in your own mind why you want to sell and in what timeframe.

**Step 3:** Make your home look as appealing as possible. Fix anything broken. Attend to all those "deferred maintenance" items you've been planning to do "one day". Give the garden a mini-makeover then make your home sparkle, inside and out. *Continued...*



Thinking of Selling?  
Call our office for expert advice TODAY.

Ray White Te Atatu Phone 09 834 6789

teatatu.nz@raywhite.com | www.rwteatatu.co.nz | 1-3 Rhone Ave, Te Atatu Peninsula

Continued...

The goal is to have potential buyers say, "Wow, I want to live here. How much do I need to pay?" as opposed to giving them excuses to offer less: "Well it needs a good scrub and we'd have to fix this and that so we could only pay x..."

**Step 4:** Promote your home to potential buyers. This is where your agent will use their skill and experience to identify your target market –the type of people most likely to purchase your home—and to create a customised marketing plan to suit the unique features of your property, your timeline and the current market conditions.

If you're thinking of selling in 2018, please call us for a friendly, no obligation chat and an estimate of how much your home is worth.

And if you know someone selling, we really appreciate your referrals too.



ENTER THE DRAW TO WIN!

Want to wine and dine at **Et Tu Bistro?** (value \$60.00)

**Question: What year has just started?**

Phone, txt or email your answer to 021 960 309 or win@buywest.co.nz or include your name, email, address and best contact number.

Best of luck!

**Closes 19 February 2018**

*Congratulations to our previous winner: Ann-Maree Drower*

*Happy New Year!*

Wishing you happiness, health and prosperity in 2018.



**Ray White Te Atatu** Phone 09 834 6789  
Diane Stevenson - Principal/Licensee Agent

**RayWhite**

## Real Estate Market Trends

	Nov-16	Sep-17	Oct-17	Nov-17
<b>West Auckland</b>				
Median \$	785,000	775,000	780,000	750,000
No. sales	308	247	224	242
Median days	32	37	34	33
<b>Interest</b>	5.50%	5.80%	5.80%	5.50%

Source: REINZ

## Just for a Laugh (for Kids)

*Q: What do you call cheese that isn't yours?* Nacho cheese!

*Q: How did Harry Potter get down the hill?* He walked, of course! JK... Rowling.

*Q: Where do cows go for entertainment?* To the moo-vies!

*Q: What do you call a bear with no teeth?* A gummy bear!

*Q: Why did the math book look so sad?* Because it had so many problems!

*Q: What do you call a cow with no legs?* Ground beef!

*Q: Why did the cow wear a bell around her neck?* Because her horn didn't work.

*Q: Why couldn't the pony sing himself a lullaby?* Because he was a little horse.

*Q: Why are ghosts bad liars?* Because you can see right through them!

*Q: Why can't you give Elsa a balloon?* Because she will let it go!

## What people are saying about our Salespeople...

Julia was a delight to deal with. She explained everything to us every step of the way and was very obliging to help with all our questions.

This is our first home and I wouldn't hesitate to recommend Julia and Ray White to anyone else thanks to Julia's outstanding service.

We can't thank her enough for making a stressful long house hunting process an easy one with this home.



## Peaceful, Private & Secure

2/46A CAPAIN SCOTT ROAD, GLEN EDEN

It's the New Year, why not live in a new setting with a new style.

rwteatatu.co.nz/TET2509



## Flawless Darling

50 YEOVIL ROAD, TE ATATU PENINSULA

Beat the seasonal rush and take the first opportunity to own this flawless, darling of a property. The home will go to Auction on the 13th February 2018 at 6.30pm in Ray White Te Atatu rooms (unless sold prior).



51A KERVIL AVENUE, TE ATATU PENINSULA

Congratulations—sold!



STEVE HANSEN

When you sell your home with Ray White, you're tapping into a commitment to customer service that stretches back over 115 years. While the market changes, our values of integrity, hard work, and dedication to deliver on expectation remain steadfast. At Ray White we work for you.

What do you value?

