



# Secure finance with the **insider's edge**

## Daniel Pym

Director and Senior Mortgage Broker



Home Loans



Investment Loans



SMSF



Insurance

With more than 17 years of experience as a mortgage broker in Sydney's eastern suburbs, Daniel Pym is perfectly placed to give you all the information you need about home loans.

A family man with two children, Daniel purchased his home 9 years ago. By making extra loan repayments, consolidating debts, and taking out fixed terms and appropriate insurances, he is focused on protecting his family's future - and he can help you to make the same decisions.

Daniel's financial planning experience sets him apart. Daniel can find the perfect home loan for you and streamline your personal finances - giving you more control over your money and the freedom to enjoy the life you love.

Whether you're buying or selling a property, Daniel can support you through the entire mortgage process. Regardless of whether you are a first-home buyer, an investor or looking to refinance, he can help you.

Daniel's daughter has a rare genetic condition and the challenges this brings gives him a "make the most of every day" attitude to life - whether dealing with family matters or clients:

"I take great pride helping clients buy their home, renovate, buy an investment property, structure their finances to be affordable, make sure they get the best deal, insure themselves and their incomes and make the most of their superannuation."

Daniel holds a Diploma of Financial Services in Finance/Mortgage Broking Management and Financial Planning, and an Advanced Diploma of Financial Services in Financial Planning. In his rare downtime Daniel is addicted to fitness, rugby, the occasional beer and spending time with his family.

**Contact Daniel today for a FREE appointment.**

**//** Very quickly after meeting Daniel, we felt extremely comfortable that he was synchronised to what we were trying to achieve. Such is our confidence in Daniel, we have entrusted him to broker mortgages for three additional properties. We highly recommend the services of Daniel to both owner-occupiers and investors alike. **//**

**Darren and Jennifer, Double Bay**

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## Tommy Nguyen

Mortgage Broker

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Mortgage Broker - Tommy is responsible for reviewing your financial situation and running scenarios to find you a lender that best fits your needs. He will also help manage your loan application along with the Credit Analyst to assure a smooth settlement.

Speak to Tommy if you plan on purchasing, selling or refinancing your home as he can make sure that your finances are in order.

Background: Tommy completed a B.A., Business Administration - emphasis in Management and Finance in 2004 and

has since been working in the real estate and mortgage business. Over the years, he has received multiple top sales and customer service awards along with an approval rate of 99% on loans that he has processed. Attention to detail is his strong point so rest assure, you are in good hands.



## Oliver Studdy

Mortgage Broker

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Mortgage Broker - Oliver is responsible for taking loan applications, gathering supporting documents, negotiating interest rates, getting the loan approved and then controlling the process through to settlement.

Speak to Oliver if you are applying for a home loan or need information about a new loan under way or prior to settlement. Background: Oliver lives in Rose Bay, attended Cranbrook

Strickland House, Senior Prefect, Vice-Captain of Boats, Rugby 1st XV and Rowing Senior 1st XV. Oliver graduated from University of Sydney in 2015 with a Bachelor of Arts Degree double majoring in Socio-Legal Studies and History.

