

A **better loan.** A better way. Using a mortgage broker.

Nearly half of
Australians who take
out **property finance** use
a **broker** to do the hard
work for them.



Finding the perfect loan can feel like a maze. And with thousands of different loans available, from dozens of providers, it's little wonder. Even knowing where to start can be overwhelming.

How it works

A mortgage broker takes an impartial view of hundreds of loans – from big name financial institutions you know and trust, to small banks and credit unions – and works with you to match the right loan to your goals and financial position.

A good broker will:

- ▶ Assess your needs and financial position and recommend competitive loan options
- ▶ Take the time to explain the full process, from application to settlement
- ▶ Do most of the leg work, acting as an intermediary and negotiating with the lender
- ▶ Complete mountains of paperwork, leaving you to simply review and add your signature
- ▶ Liaise with key parties, including solicitors and real estate agents (and you!) to ensure a smooth settlement
- ▶ Perform ongoing reviews for you after settlement to make sure you are always on a competitive loan.

About Loan Market

Founded in 1994, Loan Market has over 1,000 brokers. We have relationships with over 30 lenders in Australia alone.

Our partnership with Ray White, a household name and Australasia's largest real estate business, gives our brokers strong insights into the property market.

We know that organising finance can be a hassle and that's why we're happy to chat with you at a time and place that works best for you. Best of all you don't pay us a single dollar for our service – because we receive commission from successful lenders.

Every year we help more than 20,000 Australians purchase or refinance their properties.

Contact Jarrod Cook your local Loan Market broker

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