



**REWARD FOR EFFORT:** Ray White Maroochydhore's Bernadette Gordon, left, Heidi Davies, Allanah Schulz, Lana Goodger, Dan Sowden and Mitch Sinclair at the half-yearly awards morning.



Ben Wilson, left, Matt Glynn and Cath Taylor of Ray White Lifestyle at the half-yearly awards morning at Mantra Resort Mooloolaba.



Danelle Wiseman, left, Ian Davidson, Michael Stack, Wes Ratcliffe and Jodie Price.



Jane Frizzel, left, Rebecca Geldard and Damien Styring of Ray White Noosa Hastings Street.

# Industry confidence building

Half-yearly celebration recognises strong six months for Ray White across Queensland

**T**HE Ray White Sunshine Coast half-yearly awards were not just recognition of those that have achieved outstanding results but great motivation for those who have recently joined the real estate group.

Ray White joint CEO Tony Warland welcomed those who have joined the group in past six months and underlined the confidence and direction being taken in the region.

"Talking as a group, we are starting to realise it's value. We have had growth, not just with new offices but through leadership," he said.

"What is exciting is the youth and energy reminded of what was happening at the same time last year with the rain and floods that

devastated much of Queensland.

"This is an opportunity to get stronger, not just better."

Ray White offices from Bribie Island and Gympie, Kingaroy and Nanango joined the Sunshine Coast group for the awards, held at Mantra Resort Mooloolaba.

Over the past six months the Ray White Sunshine Coast offices increased their market share across the region from 11% to 18% based on the number of sales made.

Brett Graham from Ray White Buderim said offices were still predicting a solid increase in sales in the later half of 2012 and have seen a real spike in interest and activity since the state election result.

## Half-yearly awards

**Youth Inspiration:** Heidi Davies, Maroochydhore

**Rising Star:** Haydn James, Bli Bli

**Administration:** Christabelle Lim, Caloundra

**Property management growth, less than 400 properties:** Nanango / Kingaroy

**Property management growth, more than 400 properties:** Maroochydhore

**Loan Market Award:** Rebecca Geldard, Noosa

**Top Referring Office:** Maroochydhore

**Concierge Award:** Mooloolaba

**Sunshine Coast Daily Marketing Excellence:** Mitch Rowe, Buderim

**Best All-rounder:** Ray Norton, Maroochydhore

**Top 10 sales people number of sales:**

1. Wes Ratcliffe, Maroochydhore. 2. Mitch Rowe, Buderim. 3. Danelle Wiseman, Caloundra. 4. Michael Stack, Buderim. 5. Jan Biddle, Nanango. 6. Carol Ward, Nanango. 7. Shane Newman, Bribie Island. 8. Nathan Nicholl, Buderim. 9. Mark Lawler, Peregrin Beach. 10. Alex Dale, Mooloolaba.

**Top 10 sales performers dollar value:**

1. Danelle Wiseman, Caloundra. 2. Mitch Rowe, Buderim. 3. Wes Ratcliffe, Maroochydhore. 4. Michael Stack, Buderim. 5. Ian Davidson, Caloundra. 6. Jodi Price, Mountain Creek. 7. Mark Lawler, Peregrin Beach. 8. Nathan Nicholl, Buderim. 9. Brett Barton, Maroochydhore. 10. Malcolm Coote, Caloundra.



Ray White Queensland joint CEO Tony Warland, left, with Tom Garland.



Ray White Gympie's Andii Stewart, left, Karen Corbett and Bonnie Hollander.



Hayden James of Ray White Bli Bli with Joanne Macbeth of Ray White Corporate.



Domain Sunshine Coast's Simon Hay, left, presents the Domain marketing award to Lloyd Edwards.



Ray White Bribie Island's Kris Bradford, Shane Newman, Chantal Smith and Zell Nicholls.



Mark Lawler, left, of Ray White Peregrin Beach with Scott Cooper and Bob Gillen of Print Force.



Wayne Margetts, left, Sandy Roulston and Stephen Hilditch of Ray White Pomona.